

Polaris® BRUTUS

Polaris® GEM® eL XD

Polaris® RANGER®



THE SMARTER WAY
TO MEET YOUR EQUIPMENT NEEDS



POLARIS COMMERCIAL LEASING SOLUTIONS

From Polaris and Wells Fargo, a world-class financial solutions provider

Having the right equipment generates big advantages for your organization: more productivity, higher efficiencies and reduced costs. Our leasing solutions, powered by Wells Fargo Vendor Financial Services, make it easier for you to obtain innovative Polaris vehicles, with terms that fit your business.

> **Preserve working capital and cash flow for other operating needs**

Forget about big up-front purchases! We help you work around budget constraints with lower monthly payments which may preserve your credit line so you can get cash for other areas of your business.

> **Always have the latest and greatest**

With a fair market value lease, you can easily upgrade to the best, new technologies at the end of your lease, and ensure maximum productivity.

> **Acquire equipment for immediate use**

Why wait? Get Polaris vehicles and accessories, and put them to use right away.

> **Consolidate equipment and maintenance into one predictable payment**

Combine equipment, parts and accessories into one convenient, predictable payment. It can be tailored to your business with monthly, quarterly, deferred, step, seasonal or extended terms.



CONVENIENT LEASING OPTIONS

With fast credit decision turnaround

Our most popular leasing program, **Fair Market Value**, gives you the option to purchase your equipment or upgrade to a new vehicle at the end of your term. Once you apply, you'll be notified of credit approval generally within 48 hours.

FAIR MARKET VALUE		
YOUR PRIMARY INTEREST IS:	BENEFITS:	INCLUDED
CASH FLOW	Have the lowest possible monthly payment Upgrade equipment every few years Maximize uptime and minimize maintenance Have no obligation to purchase equipment at the end of term	✓ ✓ ✓ ✓

Need a custom leasing solution? Contact your Polaris Commercial Sales Manager or call 1-866-778-3724 to discuss your options. Ask about programs for state and local governments.

SAMPLE MONTHLY PAYMENTS								
TOTAL VEHICLE VALUE	24 MONTH LEASE		36 MONTH LEASE		48 MONTH LEASE		60 MONTH LEASE	
	GEM®	BRUTUS®	GEM®	BRUTUS®	GEM®	BRUTUS®	GEM®	BRUTUS®
\$10,000	\$283	\$322	\$220	\$248	\$188	\$207	\$164	NA
\$25,000	\$707	\$805	\$550	\$620	\$471	\$517	\$411	NA
\$50,000	\$1,415	\$1,610	\$1,101	\$1,240	\$942	\$1,035	\$822	NA
\$100,000	\$2,745	\$3,137	\$2,121	\$2,400	\$1,799	\$1,985	\$1,590	NA

Actual lease rates may vary. Visit polaris.com/commercial for more information.

CALL 1-866-778-3724 OR EMAIL FLEET.SALES@POLARIS.COM FOR MORE DETAILS ON OUR LEASING SOLUTIONS.

Sample monthly payments are illustrative and subject to change. Such payments do not include amounts due for taxes and fees. Monthly payment difference between GEM® and Brutus® on commercial leasing reflects OEM subsidies and product residual values.

Leasing support provided by Wells Fargo: Polaris has a strategic alliance with Wells Fargo Vendor Financial Services, one of the nation's largest leasing providers, to bring you innovative leasing solutions that work hard for your bottom line

Terms and Conditions: All rates/transactions are subject to final investment/credit approval by Wells Fargo and the execution of mutually satisfactory definitive documentation. A documentation fee will apply per lease agreement. Dealer must apply any fees, rate participation or rate support in compliance with all fair lending laws and applicable caps. The lease rate factors, base rates and other information shown on your lease may be adjusted by Wells Fargo at its sole discretion, in any amount and at any time prior to the commencement date of the financing agreement, and Wells Fargo will notify you of any such adjustments.

Important Notice: Wells Fargo Vendor Financial Services is the trade name used by Wells Fargo Bank, N.A. and certain of its subsidiaries that provide financing and programs for manufacturers, dealers and other vendors of equipment and inventory and their customers. The information contained herein is general in nature and not intended to provide you with specific advice or recommendations. Contact your attorney, accountant, tax or other professional advisor with regard to your individual situation.